

PLATED MATERIAL AND METHOD OF MANUFACTURING THE SAME,  
TERMINAL MEMBER FOR CONNECTOR, AND CONNECTOR

BACKGROUND OF THE INVENTION

5 1. FIELD OF THE INVENTION

The present invention relates to a plated material and to a method of manufacturing the same, to a terminal member for a connector, and to a connector.

2. DESCRIPTION OF RELATED ART

10 Terminals of such as connectors for electrical wiring used in automobiles are manufactured by press working, blanking or bending of a copper alloy sheet. To enhance electrical connection characteristics of the resulting terminals, the copper alloy sheet is often subjected to Sn or Sn alloy plating. For example, Japanese Patent Application, First Publication No. Hei 7-268511 discloses an example of such terminals.

15 As multi-functionalization has recently progressed, electric and electronic circuits have become complicated and multipolarization of connectors used therein has advanced, and thus demands for multi-pin connectors have increased. For example, the automobile assembling process includes numerous processes for mounting connectors by workers. With the spread of multi-pin connectors, insertion force (and withdrawal force) of the  
20 connectors tend to increase and it becomes necessary to take worker fatigue into consideration. Therefore, multi-pin connectors having small insertion and withdrawal forces are required.

However, in a conventional terminal made of a Sn plated Cu alloy sheet, since both a male terminal and a female terminal have a relatively soft surface, sliding resistance  
25 between terminals was relatively large. Therefore, there was a limit to the reduction in

the insertion and withdrawal forces.

In view of these circumstances, objects of the present invention are to provide a plated material capable of reducing insertion and withdrawal forces when used in a connector, and to provide a method for manufacturing the same, a terminal member for a 5 connector, and a connector.

#### BRIEF SUMMARY OF THE INVENTION

The plated material of the present invention includes a substrate made of metal and a metal plating layer formed on the surface of the substrate. In the metal plating layer, 10 a soft region spreading in a network-shape and a hard region surrounded by the network of the soft region coexists. The soft region has a Vickers hardness of 20 to 250, while the hard region a Vickers hardness of 60 to 700, which is at least 30 higher than that of the soft region. An average size of the network of the soft region is from 5 to 500  $\mu\text{m}$ .

Since the plated material has a surface quality wherein the hard region coexists in 15 the soft region spreading in a fine network-shape, and also each hardness is set within the above range, slidability can be enhanced by the soft region and excess wear of the surface of the metal plating layer can be prevented by the hard region. Since a contact pressure with an opposite material can be locally enhanced by making the surface hardness non-uniform, electric conduction can be certainly ensured and electrical resistance can be 20 reduced.

The surface of the soft region may be located at the position which is 0.2 to 10  $\mu\text{m}$  higher than that of the surface of the hard region in the thickness direction of the substrate. In this case, the above-mentioned effect can be further enhanced because comparatively 25 protruding soft region mainly contacts with the opposite material. The metal plating layer may be formed of Sn or a Sn alloy.

At least a portion (especially a sliding portion) of the terminal member for connector of the present invention is formed of the plated material. The connector of the present invention includes a terminal member, at least a portion of which is formed of the plated material.

5 The substrate may be formed of a copper alloy consisting essentially by mass percent of 0.3 to 2% Mg, 0.001 to 0.02% P, 0.0001 to 0.0013% C, 0.0002 to 0.002% O, and the balance of Cu and inevitable impurities.

The substrate may be formed of a copper alloy consisting essentially by mass percent of 0.5 to 3% Ni, 0.1 to 0.9% Sn, 0.08 to 0.8% Si, 0.1 to 3% Zn, 0.007 to 0.25% Fe, 10 0.001 to 0.2% P, 0.001 to 0.2% Mg, 0.0001 to 0.005% C, and the balance of Cu and inevitable impurities.

The method of manufacturing a plated material includes the steps of making the deposition condition of plating material on the surface of the metal substrate non-uniform; subjecting the surface of the substrate to metal plating to form a metal plating layer; and 15 subjecting the substrate, on which the metal plating layer was formed, to a reflow treatment by heating to a temperature higher than a melting point of the metal plating; wherein the reflow treatment enables a soft region spreading in a network-shape and a hard region surrounded by the network of the soft region to coexist in the metal plating layer, while controlling so that the soft region has a Vickers hardness of 20 to 250, the hard region has a 20 Vickers hardness of 60 to 700, which is at least 30 higher than that of the soft region, and an average size of the network of the soft region is from 5 to 500  $\mu\text{m}$ . According to this method, the plated material can be manufactured at low cost.

In the step of making the deposition condition of plating material non-uniform, various treatments can be practiced. For example, an alloying element may be segregated 25 at the grain boundary of the substrate in the step of making the deposition condition non-

uniform, or an oxide may be formed at the grain boundary of the substrate. Also the thickness of the metal plating layer after the reflow treatment can be made to be non-uniform by previously providing the surface of the substrate with unevenness.

## 5 BRIEF DESCRIPTION OF THE SEVERAL VIEWS OF THE DRAWINGS

Fig. 1 is a perspective view showing a male terminal and a female terminal of a connector according to an embodiment of a terminal member for a connector of the present invention.

Fig. 2 is a micrograph showing a surface of an embodiment of a plated material of  
10 the present invention.

Fig. 3 is an enlarged view showing a surface of the plated material.

Fig. 4 is an enlarged view showing a cross section of the plated material.

Fig. 5 is an enlarged cross-sectional view showing another embodiment of a plated material of the present invention.

15 Fig. 6 is a micrograph showing a surface of a plated material according to Example 1 of the present invention.

Fig. 7 is a micrograph showing a surface of a plated material according to Example 1 of the present invention.

Fig. 8 is a micrograph showing a surface of a plated material according to  
20 Example 2 of the present invention.

Fig. 9 is a micrograph showing a surface of a plated material according to Example 2 of the present invention.

Fig. 10 is a micrograph showing a surface of a plated material according to Example 3 of the present invention.

25 Fig. 11 is a micrograph showing a surface of a plated material according to

Example 3 of the present invention.

Fig. 12 is a micrograph showing a surface of a plated material according to Comparative Example 1 of the present invention.

Fig. 13 is a micrograph showing a surface of a plated material according to  
5 Comparative Example 1.

Fig. 14 is a cross-sectional SEM micrograph according to Example 1.

Figs. 15A to 15D are diagrams showing EPMA analytical results of the surface of a substrate made of a copper alloy A after subjecting the substrate to a grain boundary oxide formation treatment at 300°C for 3 hours.

10

#### DETAILED DESCRIPTION OF THE INVENTION

The embodiments of the plated material and the method of manufacturing the same, the terminal member for a connector, and the connector of the present invention will be described with reference to the accompanying drawings. The plated material of the present invention is not limited to use with connectors and is suitable for various uses as long as it is used for the purpose of reducing sliding resistance.

Fig. 1 shows a principal portion of a connector according to an embodiment of the present invention. This connector is mounted as an on-vehicle connector in automobiles, but is not limited to use for vehicle and is suitable for various uses. As shown in Fig. 1, this connector is composed of a male terminal 1 and a female terminal 2, which are mutually fittable, and at least one of them is formed of the plated material of the present invention. For example, in the case in which the terminal 2 is formed of the plated material of the present invention, the male terminal 1 may be formed of a plated material which includes neither soft regions nor hard regions and has an even surface, as described hereinafter. The entire male terminal 1 and/or the entire female terminal 2 may not be

20

25

formed of the plated material, and only a portion including the sliding portion may be formed of the plated material.

Fig. 2 is a micrograph showing the surface according to an embodiment of a plated material of the present invention, Fig. 3 is an enlarged view of the plated material, 5 and Fig. 4 is a cross-sectional enlarged view thereof. This plated material comprises a metal substrate 3 and a metal plating layer 6 formed on the entire surface of the substrate 3. The metal plating layer 6 comprises a lower layer (diffusion layer) 4 which is in contact with the substrate 3, and an upper layer 5 formed on the lower layer 4. The boundary between the lower layer 4 and the upper layer 5 may be clearly formed, or the composition 10 may vary from the lower layer 4 to the upper layer 5 with a continuous concentration gradient. Before forming metal plating 6 (pure metal or an alloy), single or two-layer base plating may be performed using other metals. For example, a combination of Cu base plating + Sn plating, Ni base plating + Cu base plating + Sn plating can be mentioned. In this case, the thickness of the base plating is preferably from about 0 to 0.3  $\mu\text{m}$  in the 15 case of Cu base plating, and the thickness is preferably from about 0 to 0.2  $\mu\text{m}$  in the case of Ni base plating, because slight influence of element segregation and oxidization on the boundary must remain.

In the metal plating layer 6, a soft region spreading in a network-shape 6A and a hard region 6B surrounded by the network of the soft region 6A coexist. The Vickers 20 hardness of the soft region 6A is preferably from 20 to 250, and more preferably from 30 to 150. The Vickers hardness of the hard region 6B is from 60 to 700 and is at least 30 higher than that of the soft region 6A. In the case in which the Vickers hardness is within the above range, the slidability between the male terminal 1 and the female terminal 2 can be enhanced, and also the contact resistance can be reduced. The Vickers hardness of the 25 hard region 6B is more preferably from 90 to 300. The Vickers hardness of the hard

region 6B is preferably at least 60, and more preferably at least 100 higher than that of the soft region 6A. As used herein, the Vickers hardness Hv refers to a value as measured under a load of  $98.07 \times 10^{-3}$  N (10 g).

An average size of the network of the soft region 6A is from 5 to 500  $\mu\text{m}$ . When 5 the average size is smaller than 5  $\mu\text{m}$ , the effect of enhancing the slidability and reducing the insertion and withdrawal force is hardly obtained. On the other hand, when the average size is larger than 500  $\mu\text{m}$ , the contact state between the male terminal 1 and the female terminal 2 becomes unstable when used in a small-sized terminal, and thus the effect of reducing the insertion and withdrawal force varies. The size of unit cells of the 10 network of the soft region 6A is more preferably from 20 to 300  $\mu\text{m}$ . The size of the unit cells of the network can be calculated by the method of drawing a straight line L with a constant length (for example, an actual length of 0.2 mm on a metal plating layer 6) in the micrograph, as shown in Fig. 3, recording the number of networks in the soft region 6A, which intersect with this straight line (the number of the point P in the Fig. 3), and dividing 15 the length of the straight line L by the number of points P. In the case in which the network is unclear, the size of the network can be calculated by measuring a profile of the plated surface using a laser microscope.

In this embodiment, as shown in Fig. 4, the height of the surface of the soft region 6A from the substrate 3 is 0.2 to 10  $\mu\text{m}$  higher than that of the surface of the hard region 20 6B. The height of the soft region 6A is represented by an average value of a peak, while the height of the hard region 6B is represented by an average value of the height of the center. In this case, since relatively protruding soft region 6A mainly contacts with an opposite material, the above effect can be further enhanced. When a difference in height 25 is at least 0.2  $\mu\text{m}$ , the above effect is excellent. When the difference in height exceeds 10  $\mu\text{m}$ , the contact resistance and sliding resistance may become unstable.

The material of the substrate 3 is not necessarily limited and, for example, Cu, Cu alloy, 42 alloy, aluminum and aluminum alloy can be used. Among these materials, Cu or Cu alloy having high conductivity is particularly preferable. As the Cu alloy, for example, Cu-Zn alloy, Cu-Ni-Si alloy, Cu-Mg-P alloy, Cu-Fe-P alloy and Cu-Sn-P alloy are preferable. The material (before subjecting to a reflow treatment) of the metal plating layer 6 is preferably one, two or more kinds of metals selected from among Sn, Cu, Ag, Ni, Pb, Zn, Cr, Mn, Fe, Co, Pd, Pt, Ti, Zr, Hf, V, Nb, Ta, Mo, W, In, Au, Al, Si, Sb, Bi and Te. In view of the cost and corrosion resistance, Sn is particularly preferable.

The substrate 3 may be formed of the following copper alloys:

10 (1) copper alloy consisting essentially by mass percent of 0.3 to 2% Mg, 0.001 to 0.02% P, 0.0001 to 0.0013% C, 0.0002 to 0.002% O, and the balance of Cu and inevitable impurities; and

(2) copper alloy consisting essentially by mass percent of 0.5 to 3% Ni, 0.1 to 0.9% Sn, 0.08 to 0.8% Si, 0.1 to 3% Zn, 0.007 to 0.25% Fe, 0.001 to 0.2% P, 0.001 to 0.2% Mg, 15 0.0001 to 0.005% C, and the balance of Cu and inevitable impurities.

Both of the above alloys (1) and (2) are particularly useful as a connector, which requires heat resistance, used in an automobile engine chamber because of excellent spring characteristics and excellent heat-resistant creep properties, because long-term thermal stability at high temperature is required for a Sn plating material as the operating 20 environment of the connector has recently become more severe.

In the case in which the connector is formed of two kinds of copper alloys described above, a Cu base-reflow Sn plating treatment has hitherto been performed. In this case, a Cu base plating having a thickness of at least 0.5 micrometer was often performed in order to obtain a smooth Sn plating surface. However, when the Sn plating 25 material is heated at high temperature of about 180°C for a long time, peeling was liable to

occur at the plating interface. It is considered that heat peeling is caused by easily oxidizable elements Mg and Si, which are respectively contained in the alloy (1) and the alloy (2), and a difference in diffusion rate during heating at high temperature for a long time between a matrix, Cu base and Sn plating. In a case in which two kinds of copper 5 alloys described above are subjected to a Sn plating treatment of the present invention, there is a merit in that the insertion and withdrawal forces can be reduced and heat-resistant reliability to heating at high temperature for a long time can be improved.

The plating thickness (upper layer 5 + lower layer 4) of the soft region 6A is not specifically limited, but is preferably from 0.3 to 12  $\mu\text{m}$ . When the plating thickness of 10 the soft region 6A is smaller than 0.3  $\mu\text{m}$ , it becomes impossible to ensure sufficient softness. On the other hand, when the plating thickness is larger than 12  $\mu\text{m}$ , the press workability of the terminal member deteriorates and the insertion and withdrawal forces increase. The plating thickness of the soft region 6A is more preferably from 0.5 to 10  $\mu\text{m}$ .

15 The plating thickness (upper layer 5 + lower layer 4) of the hard region 6B is not limited, but is preferably from about 0.1 to 2  $\mu\text{m}$ . When the plating thickness is smaller than 0.1  $\mu\text{m}$ , it becomes impossible to obtain the effect of improving the corrosion resistance due to the metal plating layer 6 and the substrate 3 may be exposed by wear of the metal plating layer 6. When the plating thickness of the hard region 6B is larger than 20 2  $\mu\text{m}$ , it becomes difficult to ensure a difference in hardness between the hard region 6B and the soft region 6A. The plating thickness of the hard region 6B is more preferably from 0.1 to 1  $\mu\text{m}$ .

The thickness of the lower layer 4 as the alloy layer formed by diffusion is preferably from about 0.1 to 2  $\mu\text{m}$ . When the thickness is within the above range, it is 25 possible to obtain a proper effect of protecting the substrate 3 due to the metal plating layer

6. The thickness of the lower layer 4 preferably accounts for about 10 to 100% of the thickness of the hard region 6B. When the thickness is within the above range, it is possible to obtain the effect of enhancing insertion and withdrawal stability because of less variation of the hardness of the hard region 6B. More preferably, the thickness of the 5 lower layer 4 accounts for 30 to 80% of the thickness of the hard region 6B.

Although the composition of the lower layer 4 varies depending upon the materials of the substrate 3 and the metal plating layer 6, the lower layer 4 is formed of a Cu-Sn-based alloy in the case in which the substrate 3 is made of copper or a copper alloy and the metal plating layer before subjecting to a reflow treatment is made of tin or a tin 10 alloy. With respect to an elemental ratio of the Cu-Sn-based alloy, a mass ratio Cu:Sn is, for example, from 25:75 to 65:35.

According to the above embodiment, since the plated material used as the male terminal 1 and/or the female terminal 2 has a surface quality wherein the hard region 6B coexists in the soft region 6A spreading in a fine network-shape, and also each hardness is 15 set within the above range, the soft region 6A, which relatively forms the protruding portion, contacts with an opposite material and slides. Therefore, the insertion and withdrawal forces of the connector can be reduced because of small sliding resistance.

As compared with the case where the entire contact surface between the male terminal 1 and the female terminal 2 is smooth, the contact area between both terminals 20 decreases in the present embodiment and, furthermore, the presence of the soft region 6A reduces the frictional resistance per unit contact area. Therefore, the insertion and withdrawal forces can be reduced by the synergistic effect of the two. Furthermore, since the contact pressure with the opposite material can be locally enhanced by non-uniform 25 surface hardness, the electrical resistance can be suppressed by certainly ensuring electric conduction as compared with the case where the entire surface of the terminal is hard.

It is only the soft region 6A, as the protruding portion, that is worn away by sliding between the male terminal 1 and the female terminal 2. Even if the soft region 6A was worn away, the hard region 6B remains without being worn away. Therefore, in respect to the corrosion resistance and strength required to the metal plating layer 6, the 5 product of the present invention withstands comparison with a conventional product.

In the case in which the surface of the soft region 6A is located at the position which is 0.2 to 10  $\mu\text{m}$  higher than that of the surface of the hard region 6B, since the protruding soft region 6A mainly contacts with the opposite material, the above effect can be further enhanced.

10 For example, it is preferable to make a female terminal 2 of the plated material and to make a male terminal of a plating material having an intermediate hardness between the hardness of the hard region 6B and that of the soft region 6A of the female terminal 2. In this case, the insertion and withdrawal force is reduced by wear of the soft region 6A and the hard region 6B prevents initiation of wear of the substrate 3. The soft region 6A 15 is also useful to ensure the solderability.

In this embodiment, the male terminal 1 may be formed of the plated material described above and, more preferably, a metal plating layer including neither the soft region 6A nor the hard region 6B is formed on the metal substrate.

20 In this case, the metal substrate of the male terminal 1 and the substrate 3 may be the same. The metal plating layer may be formed by plating with two or more kinds of metals selected from among Sn, Cu, Ag, Ni, Pb, Zn, Cr, Mn, Fe, Co, Pd, Pt, Ti, Zr, Hf, V, Nb, Ta, Mo, W, In, Au, Al, Si, Sb, Bi and Te. Alternatively, after plating, metal plating is melted by a reflow treatment of the substrate, thereby to cause diffusion between the plating metal and the substrate, thus forming an alloy layer as the lower layer. The 25 plating metal is particularly preferably Sn or a Sn alloy in view of the cost and corrosion

resistance.

In the case of the male terminal 1, a Sn layer having a thickness of 0.2 to 10  $\mu\text{m}$  is formed on a substrate made of Cu or a Cu by various plating methods, and then Sn in the Sn layer and Cu in the substrate are diffused by a heat treatment to form a Cu-Sn alloy layer, while the thickness of a pure Sn layer is preferably controlled within a range from 0 to 8  $\mu\text{m}$ . More preferably, the thickness of the pure Sn layer in the male terminal 1 is controlled to be less than 0.3  $\mu\text{m}$ . Still more preferably, the surface may be hardened by performing a heat treatment until the thickness of the pure Sn layer in the male terminal 1 is controlled to be 0, thereby forming a Cu-Sn alloy layer on the surface.

10 The method of manufacturing the above embodiment will now be described.

This method comprises the steps of making the deposition condition of plating material on the surface of a metal substrate 3 non-uniform; subjecting the surface of the substrate to metal plating to form a metal plating layer; and subjecting the substrate, on which the metal plating layer was formed, to a reflow treatment by heating to the temperature higher than a melting point of the metal plating.

In the step of making the deposition condition non-uniform, for example, the surface of the substrate 3 is subjected to a treatment for making the wettability to the molten metal non-uniform. Consequently, in the case of melting a metal plating layer 6 by a reflow treatment, the thickness of the metal plating layer 6 varies in a fixed pattern.

20 Although the treating method used in this step is not limited, it is possible to use (1) a method of segregating an alloying element at the grain boundary of the substrate 3, or (2) a method of forming a trace amount of an oxide at the grain boundary of the substrate 3.

(1) To segregate the alloying element at the grain boundary of the substrate 3, for example, it is possible to use a method of positively allowing one, or two or more kinds 25 selected from among Si, Fe, Mg, Ti, Ca, Zr and Al to exist at the grain boundary by

subjecting to a heat treatment in a weak reducing atmosphere before the step of subjecting to metal plating or during the step of manufacturing the substrate 3.

(2) To form the oxide at the grain boundary of the substrate 3, it is possible to use a method of positively forming an oxide containing one, or two or more kinds selected 5 from among Mg, Al, Si, Ca, Be, Cr, Ti, P, Zr and Fe on the surface of a Cu alloy substrate 3 containing the above elements by subjecting to a heat treatment in a weak oxidizing atmosphere before the step of subjecting to metal plating or during the step of manufacturing the substrate 3.

In this case, in the reflow treatment process, when the metal plating layer is once 10 melted, a local protuberance is formed in a network-pattern in a melt by the interaction between a surface tension of the melt and the wettability of the surface of the substrate 3. This enables a soft region 6A spreading in a network-shape and a hard region 6B 15 surrounded by the network of the soft region 6A to coexist. At the same time, the following conditions can be ensured: the soft region 6A has a Vickers hardness of 20 to 250, the hard region 6B has a Vickers hardness of 60 to 700, which is at least 30 higher than that of the soft region 6A, and an average size of the network of the soft region 6A is from 5 to 500  $\mu\text{m}$ . Optimum manufacturing conditions are decided by some tests.

The reflow treatment conditions, which meet the above conditions, are not limited 20 because they vary depending upon the material of the metal plating layer 6. In the case in which the substrate 3 is made of copper or a copper alloy and the metal plating layer before subjecting to the reflow treatment is made of Sn or a Sn alloy, the temperature is preferably from 232 to 1000°C. When the temperature is within the above range, the soft region 6A and the hard region 6B can be easily formed. More preferably, the temperature is from 25 300 to 800°C. The reflow treatment time is not limited, but is preferably from about 0.05 to 5 minutes to perform proper diffusion. A lower layer 4 as the alloy layer is formed by

diffusion of a matrix element from the substrate 3 and a ratio of the thickness of an upper layer 5, as the soft layer, to the entire thickness decreases in the hard region 6B.

Therefore, the hardness of the hard region 6B relatively increases.

After subjecting to the reflow treatment, diffusion may be promoted by an  
5 additional heat treatment at a temperature lower than a melting temperature of the metal plating layer 6, thereby increasing the thickness of the lower layer 4.

In the manufacturing method described above, unevenness in thickness of the metal plating layer 6 was caused by the reflow treatment, thereby forming a soft region 6A and a hard region 6B. However, the method of forming the soft region 6A and the hard  
10 region 6B is not limited thereto.

For example, it is also possible to use a method of further providing the step of etching or mechanical-polishing the surface of a substrate 3, previously forming a fine recess portion 3A and a fine protruding portion 3B on the surface of the substrate 3 (this step corresponds to the step of making the deposition condition non-uniform), forming a  
15 metal plating layer so as to reduce the unevenness and optionally subjecting to a reflow treatment, as shown in Fig. 5. According to this method, at the position where the thickness of the metal plating layer on the protruding portion 3B is small, a matrix element diffusing from the substrate 3 reaches the surface or the vicinity of the surface and, therefore, a hard region 6B having a relatively high Vickers hardness is formed. At the  
20 position where the thickness of the metal plating layer on the protruding portion 3A is large, a matrix element diffusing from the substrate 3 merely diffuses to the deep position from the surface and, therefore, a soft region 6A having a relatively low Vickers hardness is formed. The conditions of the soft region 6A and the hard region 6B are as described above.

25 Etching or cutting of the metal plating layer after subjecting to the reflow

treatment makes it possible to obtain a plating material which comprises a metal plating layer having unevenness on the surface, and also includes a soft region 6A and a hard region 6B. For example, a metal plating layer having a uniform thickness is formed on a substrate and a conventional reflow treatment is performed, thereby to form an alloy layer 5 having a uniform thickness as the lower layer portion of the metal plating layer and, furthermore, the metal plating layer is provided with unevenness by etching or cutting. Consequently, at the recess portion, a hard alloy layer is exposed or the thickness of the soft upper layer is reduced to form a hard region 6B. At the protruding portion, a thick soft upper layer remains to form a soft region 6A. It is possible to efficiently provide fine 10 unevenness by roll working.

As described above, according to the method of manufacturing a plated material of the respective embodiments described above, the plated material of the present invention can be manufactured at low cost.

15

## EXAMPLES

The following Examples further illustrate the present invention in detail.

### [Test 1]

Under the conditions shown in Table 1, female terminals having the shape shown in Fig. 1 of Example 1 to 7 and Comparative Examples 1 to 8 were manufactured. In 20 Examples 1 to 7, a soft region and a hard region, which meet the conditions of the present invention, were formed. In Comparative Examples 1 and 4 to 6, an influence of the substrate surface was avoided to the utmost by subjecting to a thick Cu base plating as compared with the Examples. Comparative Example 2 shows an example with less difference in hardness between the soft region and the hard region (difference in plating 25 thickness). Comparative Example 3 shows an example which employs hard Sn plating (a

ratio of an alloy layer is increased). Comparative Examples 7 and 8 show examples which employ conventional reflow Sn plating (without subjecting to a grain boundary oxide formation treatment or a segregation treatment).

As the substrate, any of copper alloys A to E shown in Table 2 was used. The  
5 substrate made of each of these copper alloys was subjected to a grain boundary oxide formation treatment (or a segregation treatment) under the conditions shown in Table 1, thereby to segregate an alloying element at the grain boundary of the surface of the substrate and to form an oxide thereof. As an atmosphere for treatment, a weak oxidizing atmosphere prepared by adding 800 ppm of oxygen to a nitrogen gas was employed. A  
10 difference in Sn plating thickness was made by segregation of the oxide.

Figs. 15A to 15D are diagrams showing EPMA analytical results of the surface of a substrate made of a copper alloy A after subjecting the substrate to a grain boundary oxide formation treatment at 300°C for 3 hours. Fig. 15A shows a concentration distribution of oxygen atoms, while Fig. 15B shows a concentration distribution of silicon atoms. As is apparent from the fact that oxygen and silicon are detected at the same position, silicon oxide is formed along the grain boundary. Figs. 15C and 15D are enlarged diagrams of Figs. 15A and 15B, in which black arrows show a difference in concentration of the oxide.  
15

Table 1

Female terminal	Plating characteristics					
	Sn plating thickness ( $\mu$ m)		Base thickness ( $\mu$ m)	Pure Sn layer thickness ( $\mu$ m)		Network length ( $\mu$ m)
	Hard region	Soft region		Hard region	Soft region	
Example 1	0.31	4.23	Cu: 0	0.12	1.88	55
Example 2	0.45	3.72	Cu: 0.12	0.21	1.57	70
Example 3	0.52	2.95	Cu: 0.27	0.28	1.28	75
Example 4	0.11	6.52	Cu: 0.15	0.05	4.32	100
Example 5	0.76	1.03	Cu: 0.29	0.42	0.68	400
Example 6	0.33	2.57	Cu: 0.25	0.18	1.03	80
Example 7	0.65	1.32	Ni: 0.08	0.41	0.96	450
Comparative Example 1	1.12		Cu: 0.42	0.62		-
Comparative Example 2	1.12	1.21	Cu: 0.38	0.65	0.72	700
Comparative Example 3	1.07		Cu: 0.45	0.08		-
Comparative Example 4	0.93		Cu: 0.44	0.58		-
Comparative Example 5	1.02		Cu: 0.51	0.61		-
Comparative Example 6	2.03		Cu: 0.48	0.88		-
Comparative Example 7	1.54		Cu: 0.25	0.73		-
Comparative Example 8	0.88		Cu: 0.46	0.45		-
Male terminal used in combination	0.98		Cu: 0.54	0.52		-

Table 1 (continued)

Female terminal	Plating characteristics				Copper alloy	Grain boundary oxide formation or segregation treatment
	Reflow conditions	Surface hardness Hv (10 gf)		Hard region		
	Temperature (°C)	Time (sec)	Soft region			
Example 1	300	55	130	30	A	300°C x 3 hr
Example 2	300	55	100	50	A	300°C x 3 hr
Example 3	300	55	100	40	A	300°C x 3 hr
Example 4	300	50	173	23	C	300°C x 3 hr
Example 5	300	40	98	63	B	300°C x 3 hr
Example 6	320	55	134	58	D	300°C x 3 hr
Example 7	320	70	102	55	E	300°C x 3 hr
Comparative Example 1	300	55	65	65	A	300°C x 3 hr
Comparative Example 2	300	55	73	63	A	300°C x 3 hr
Comparative Example 3	350	600	243	243	A	300°C x 3 hr
Comparative Example 4	300	55	72	72	C	300°C x 3 hr
Comparative Example 5	300	55	63	63	D	300°C x 3 hr
Comparative Example 6	320	55	58	58	E	300°C x 3 hr
Comparative Example 7	300	55	56	56	A	none
Comparative Example 8	300	55	80	80	D	none
Male terminal used in combination	280	65	70	70	I	none

Table 2

Copper alloy	Composition (balance of Cu) (% by mass)	Tensile strength (N/mm <sup>2</sup> )	Elongation (%)	Vickers hardness (HV)	Sheet thickness (mm)
A	Ni: 2.82, Si: 0.67, Sn: 0.48, Zn: 0.62, Fe: 0.008, P: 0.003, Mg: 0.003, C: 0.0007	736	13.8	226	
B	Zn: 10.2, Sn: 2.1	535	10.1	165	
C	Mg: 0.68, P: 0.007, C: 0.0003, O: 0.0008	530	10.8	163	0.25
D	Ni: 1.93, Si: 0.46, Sn: 0.47, Zn: 0.83, Fe: 0.033, P: 0.012, Mg: 0.005, C: 0.0005	682	14.2	201	
E	Ni: 2.33, Si: 0.53, Sn: 0.50, Zn: 0.73, Fe: 0.010, P: 0.005, Mg: 0.032, C: 0.0008	725	15.5	220	
F	Ni: 2.88, Si: 0.70, Sn: 0.55, Zn: 0.52, Fe: 0.045, P: 0.032, Mg: 0.021, C: 0.0009	753	13.5	236	
G	Zn: 30.1	542	13.2	176	
H	Fe: 2.24, P: 0.023, Zn: 0.12	531	8.9	153	0.64
I	Mg: 0.85, P: 0.015, C: 0.0002, O: 0.0006	585	8.0	178	
J	Ni: 2.05, Si: 0.48, Sn: 0.52, Zn: 0.91, Fe: 0.008, P: 0.003, Mg: 0.012, C: 0.0006	575	7.5	170	

Then, a very thin Cu base layer having a thickness of 0 to 0.51  $\mu\text{m}$  was formed on the substrate by electroplating and the thickness of the Cu base layer varied, thereby to make a difference in influence of the oxide on wettability to Sn upon reflow treatment. As the thickness of the Cu base layer increases, the influence of the oxide becomes smaller 5 and the thickness between the soft region and the hard region decreases. A plating solution for formation of the Cu base layer, containing 200 g/l of copper sulfate and 55 g/l of sulfuric acid was used. A plating bath temperature was controlled to 30°C and a current density was controlled to 2 A/dm<sup>2</sup>.

On the Cu base layer, a Sn plating layer was then formed. A plating solution 10 containing 40 g/l of stannous sulfate, 110 g/l of sulfuric acid, 25 g/l of cresolsulfonic acid and 7 g/l of additives was used. A plating bath temperature was controlled to 20°C and a current density was controlled to 3 A/dm<sup>2</sup>.

Each of these substrates was heated in a nitrogen atmosphere under the conditions described in Table 1, thereby to melt the Sn plating layer and to mutually diffuse Cu of the 15 Cu base layer and the substrate surface, and Sn of the Sn plating layer, thus forming a Cu-Sn alloy layer at the interface between both layers.

On the surface of the resulting female terminal, the Vickers hardness (10gf) was measured at several points, thereby to determine the hardness of the soft region and the hardness of the hard region. With respect to the soft region and the hard region, the 20 thickness of the Sn plating layer and the residual thickness of the Cu base layer were measured. In the measurement of the plating thickness, a fluorescent X-ray thickness tester, an electrolytic thickness tester, a cross-sectional SEM observation method, a cross-sectional EPMA observation method and a laser microscope were used in combination. The results are shown in Table 1. In Examples 1 to 7 and Comparative Example 2, the 25 soft region and the hard region were formed, while they were not formed in Comparative

Examples 1 and 3 to 8. Fig. 6 and Fig. 7 are micrographs of the surface of the plated material of Example 1. Fig. 8 and Fig. 9 are micrographs of the surface of the plated material of Example 2. Fig. 10 and Fig. 11 are micrographs of the surface of the plated material of Example 3. Fig. 12 and Fig. 13 are micrographs of the surface of the plated material of Comparative Example 1. Fig. 14 is a cross-sectional SEM micrograph of Example 1. The presence of the soft region with a thick Sn layer and the hard region with a thin Sn layer could be confirmed.

As the substrate of a male terminal, a copper alloy I shown in Table 2 was used. On the substrate made of the copper alloy, a 0.54  $\mu\text{m}$  thick Cu base layer was formed by electroplating under the same conditions as described above, and then 0.98  $\mu\text{m}$  thick Sn plating layer was formed thereon. This substrate was heated at 280°C for 65 seconds, thereby to melt the Sn plating layer and to mutually diffuse Cu of the Cu base layer and the substrate surface, and Sn of the Sn plating layer, thus forming a Cu-Sn alloy layer at the interface between both layers. Since this male terminal was not subjected to a grain boundary oxide formation treatment or a segregation treatment, the soft region and the hard region were not formed and only a uniform diffusion layer was formed over the entire surface.

Using flat sheets before forming into terminals of Examples 1 to 7 in combination with flat sheets before forming into terminals of Comparative Examples 1 to 8, a slidability test was carried out by the method in accordance with ASTM-D1894. The results are shown in Table 3. A coefficient of static friction ( $\mu\text{S} = \text{A}/\text{B}$ ) and a coefficient of dynamic friction ( $\mu\text{K} = \text{C}/\text{B}$ ) were determined while controlling a moving speed upon sliding to 100 mm/min and controlling a movement to 30 mm. Provided that A denotes a load peak value which appears at the beginning of the measurement, B denotes a weight of a moving weight (1000 g in this case), and C denotes an average load value after turning into

uniform running.

Table 3

Female terminal and material for female terminal	Friction coefficient (moving weight: 1000 g)		Insertion and withdrawal force			
	Coefficient of static friction ( $\mu_s$ )	Coefficient of dynamic friction ( $\mu_d$ )	Insertion force (N)	Withdrawal force (N)	Insertion force (N)	Withdrawal force (N)
Example 1	0.321	0.360	1.82	2.05	1.75	1.96
Example 2	0.243	0.313	2.00	2.21	1.87	2.18
Example 3	0.265	0.375	1.95	2.10	1.93	2.88
Example 4	0.285	0.319	2.28	2.37	2.15	2.28
Example 5	0.323	0.380	2.34	3.21	2.85	3.32
Example 6	0.312	0.342	2.07	2.04	1.85	2.32
Example 7	0.275	0.346	2.05	2.11	1.95	2.22
Comparative Example 1	0.391	0.418	3.95	3.93	3.64	3.87
Comparative Example 2	0.375	0.395	3.73	3.83	3.24	3.85
Comparative Example 3	0.301	0.324	2.12	2.03	2.03	1.97
Comparative Example 4	0.336	0.385	3.75	3.80	3.54	3.82
Comparative Example 5	0.365	0.412	3.88	3.90	3.56	3.75
Comparative Example 6	0.401	0.445	4.13	3.97	3.95	3.76
Comparative Example 7	0.387	0.423	4.21	3.75	4.10	3.53
Comparative Example 8	0.328	0.397	3.66	3.62	3.48	3.63

Using the sheets described above, a male terminal and a female terminal were subjected to press working and actual insertion and withdrawal forces were measured. The male terminal has a thickness of 0.64 mm and a width of 1.0 mm, while the female terminal has a thickness of 0.25 mm, a width of 5.0 mm and a length of 30 mm. The 5 shape is as shown in Fig. 1. In the evaluation of the insertion and withdrawal force, maximum values are determined when inserted and withdrawn at the initial stage (first time) and tenth time. The results are shown in Table 3. As is apparent from Table 3, in female terminals of Example 1 to 7, the friction coefficient and insertion and withdrawal force could be nearly reduced as compared with Comparative Examples 1, 2 and 4 to 8.

10 [Test 2]

Under the conditions shown in Table 4, male terminals of Examples 8 to 14 and Comparative Examples 9 to 16, and a female terminal (described in the bottom line of Table 4) were manufactured. As the substrates of Examples 8 to 14 and Comparative Examples 9 to 16, copper alloys F to J shown in Table 2 were used. As the substrate of 15 the female terminal, a copper alloy D was used. Plating conditions, which are not specified, are the same as in Test 1. In Examples 8 to 14 and Comparative Example 10, the soft region and the hard region were formed, while they were not formed in Comparative Examples 9 and 11 to 16. Comparative Examples 9 and 12 to 14 are examples wherein an influence of the substrate surface was avoided to the utmost by 20 subjecting to a comparatively thick Cu base plating. Comparative Examples 15 and 16 are examples which employ conventional reflow Sn plating (without subjecting to a grain boundary oxide formation treatment or a segregation treatment). Comparative Example 10 shows an example with less difference in plating thickness between the soft region and the hard region. Comparative Example 11 shows an example which is subjected to hard 25 Sn plating (a ratio of an alloy layer is increased).

Table 4

Male terminal	Plating characteristics					
	Sn plating thickness ( $\mu$ m)		Base thickness ( $\mu$ m)		Pure Sn layer thickness ( $\mu$ m)	
	Hard region	Soft region		Hard region	Soft region	Network length ( $\mu$ m)
Example 8	0.25	5.03	Cu: 0	0.09	2.03	50
Example 9	0.46	4.21	Cu: 0.12	0.18	1.72	65
Example 10	0.53	2.53	Cu: 0.27	0.33	1.21	105
Example 11	0.21	5.52	Cu: 0.11	0.05	2.87	90
Example 12	0.75	1.23	Cu: 0.28	0.40	0.74	380
Example 13	0.35	2.46	Cu: 0.25	0.13	0.98	120
Example 14	0.78	1.23	Ni: 0.11	0.49	0.87	400
Comparative Example 9	0.92		Cu: 0.42	0.51		-
Comparative Example 10	0.77	0.91	Cu: 0.38	0.31	0.60	650
Comparative Example 11	1.21		Cu: 0.51	0.07		-
Comparative Example 12	1.11		Cu: 0.48	0.53		-
Comparative Example 13	0.95		Cu: 0.54	0.49		-
Comparative Example 14	2.13		Cu: 0.55	0.73		-
Comparative Example 15	0.78		Cu: 0.22	0.32		-
Comparative Example 16	1.22		Cu: 0.45	0.63		-
Female terminal used in combination	0.87		Cu: 0.51	0.48		-

Table 4 (continued)

Male terminal	Plating characteristics			Copper alloy	Grain boundary oxide formation or segregation treatment	
	Reflow conditions	Surface hardness				
		Temperature (°C)	Time (sec)	Hard region	Soft region	
Example 8	300	70	152	35	F	300°C x 3 hr
Example 9	300	70	120	40	F	300°C x 3 hr
Example 10	300	70	118	65	F	300°C x 3 hr
Example 11	300	65	165	38	G	300°C x 3 hr
Example 12	300	55	102	65	H	300°C x 3 hr
Example 13	320	75	140	73	I	300°C x 3 hr
Example 14	320	80	115	68	I	300°C x 3 hr
Comparative Example 9	300	70	70	F		300°C x 3 hr
Comparative Example 10	300	60	120	97	F	300°C x 3 hr
Comparative Example 11	300	600	245	F		300°C x 3 hr
Comparative Example 12	300	70	70	H		300°C x 3 hr
Comparative Example 13	300	70	78	I		300°C x 3 hr
Comparative Example 14	320	75	65	J		300°C x 3 hr
Comparative Example 15	300	65	93	I	none	
Comparative Example 16	300	65	75	J	none	
Female terminal used in combination	280	85	73	D	none	

Using the resulting male terminals of Examples 8 to 14 and Comparative Examples 9 to 16 in combination with the female terminal described above, a slidability test was carried out. The conditions of the slidability test are the same as in Test 1. The test results are shown in Table 5. As is apparent from Table 5, in female terminals of 5 Example 8 to 14, the friction coefficient and insertion and withdrawal force could be nearly reduced as compared with Comparative Example 9, 10 and 12 to 16.

Table 5

Male terminal and material for male terminal	Friction coefficient (moving weight: 1000 g)		Insertion and withdrawal force			
	Coefficient of static friction ( $\mu_S$ )	coefficient of dynamic friction ( $\mu_K$ )	Initial Insertion force (N)	Withdrawal force (N)	Insertion force (N)	Tenth time Withdrawal force (N)
Example 8	0.232	0.275	1.44	1.82	1.42	1.60
Example 9	0.236	0.280	1.48	1.81	1.46	1.63
Example 10	0.216	0.310	1.60	2.11	1.78	2.01
Example 11	0.241	0.291	1.41	1.95	1.42	1.83
Example 12	0.295	0.385	2.01	2.24	2.01	2.12
Example 13	0.198	0.322	1.84	1.95	1.35	1.52
Example 14	0.255	0.325	1.74	1.85	1.54	1.83
Comparative Example 9	0.337	0.429	3.25	3.41	3.12	3.43
Comparative Example 10	0.305	0.409	2.53	2.85	2.34	3.39
Comparative Example 11	0.217	0.225	1.42	1.68	1.43	1.45
Comparative Example 12	0.341	0.412	3.65	3.68	3.43	3.45
Comparative Example 13	0.303	0.395	3.01	3.11	2.89	3.01
Comparative Example 14	0.356	0.436	3.76	3.85	3.55	3.65
Comparative Example 15	0.318	0.398	2.75	2.95	2.64	2.88
Comparative Example 16	0.352	0.401	3.43	3.55	3.29	3.43

## [Test 3]

With respect to Examples 1 to 7 and Comparative Examples 1 to 8, a solder wettability test was carried out. The results are shown in Table 6. The solder wettability test was carried out by the method in accordance with MIL-STD-883E and the results were 5 evaluated by the meniscograph method. That is, a zero cross time and a maximum stress value were measured. The term "zero cross time" means the time required for the sample to be completely wetted with solder (the time required for the buoyancy of the same to become 0). The maximum stress value means a maximum stress value indicated in the measurement (10 seconds) when the sample is pull up after being wetted with solder. The 10 test conditions are as follows.

Solder composition: Sn:Pb = 63:37

Solder bath temperature: 230°C±3°C

Flux: "SOLDERITEY-20" (trade mark) (containing 5 to 10% by mass of toluene and 30 to 40% by mass of methanol, manufactured by TAMURA Corporation)

Table 6

	Solder wettability	
	Meniscograph	
	Zero cross time (sec)	Maximum stress value (mN)
Example 1	0.68	5.89
Example 2	0.63	5.90
Example 3	0.32	6.09
Example 4	1.01	4.97
Example 5	0.39	6.13
Example 6	0.57	6.25
Example 7	0.45	6.01
Comparative Example 1	0.33	6.03
Comparative Example 2	0.33	5.76
Comparative Example 3	9.78	0.22
Comparative Example 4	0.43	6.86
Comparative Example 5	0.32	6.55
Comparative Example 6	0.45	6.94
Comparative Example 7	0.41	6.53
Comparative Example 8	0.43	6.32

As shown in Table 6, with respect to solder wettability, male terminals of Examples 1 to 7 withstand comparison with male terminals of Comparative Examples 1, 2 and 4 to 6. In Comparative Example 3, the surface was hardened because Sn-Cu alloying was promoted under severe reflow conditions and good results were obtained in the insertion and withdrawal force test, while solder wettability was poor.

[Test 4]

With respect to Examples 1 to 7 and Comparative Examples 1 to 8, 15 and 16, a heat-resistant reliability test was carried out. In Table 7, the contact resistance value and the presence or absence of peeling are shown as the evaluation results of the heat-resistant reliability. The contact resistance value was determined by the method in accordance with JISC5402. Specifically, when flat sheets of Examples 1 to 7 and Comparative Examples 1 to 8, 15 and 16 are contacted with a gold contacter ("CRS-113" (trade mark), manufactured by YAMAZAKI SEIKI CO., LTD.) under a load of 50 gf, the contact

resistance value was measured at an initial stage, after heating at 120°C for 500 hours, heating at 150°C for 500 hours, and heating at 190°C for 500 hours, respectively. The sample was exposed in atmospheric air during heating.

The heat-resistant peelability was evaluated in the following manner. Each 5 sample (10 mm in width  $\times$  30 mm in length) was heated at 190°C for 500 or 1000 hours in the state of being exposed in atmospheric air after 180° bending. After returning the bent sample to the original shape, the surface of the returned bent portion was observed by a magnifier (magnification:  $\times 10$ ) and the presence or absence of peeling was confirmed.

Table 7

	Heat-resistant reliability						Presence or absence of peeling
	Initial	120°C x 500 hours	150°C x 500 hours	190°C x 500 hours	190°C x 500 hours	190°C x 1000 hours	
Example 1	0.625	0.965	1.725	3.012	none	none	none
Example 2	0.703	1.152	1.023	2.727	none	none	none
Example 3	0.632	1.222	2.034	2.643	none	none	none
Example 4	0.616	1.207	1.982	2.332	none	none	none
Example 5	0.759	1.025	2.546	-	none	none	none
Example 6	0.589	0.824	0.981	2.657	none	none	none
Example 7	0.617	0.884	1.082	2.252	none	none	none
Comparative Example 1	0.690	0.780	0.960	6.122	observed	observed	observed
Comparative Example 2	0.680	0.883	0.979	7.843	observed	observed	observed
Comparative Example 3	1.242	1.285	1.972	6.718	observed	observed	observed
Comparative Example 4	0.635	0.924	1.212	7.021	observed	observed	observed
Comparative Example 5	0.663	0.756	0.923	6.232	observed	observed	observed
Comparative Example 6	0.752	1.023	1.113	5.854	observed	observed	observed
Comparative Example 7	0.628	1.021	1.352	2.642	none	observed	observed
Comparative Example 8	0.691	0.948	1.768	2.329	none	observed	observed
Comparative Example 15	0.562	0.847	1.854	5.291	observed	observed	observed
Comparative Example 16	0.631	1.029	1.035	2.743	none	observed	observed

As shown in Table 7, in Examples 1 to 7, peeling did not occur even after exposure to air at 190°C for 1000 hours and the contact resistance value was lower than 3.1 mΩ, and thus high reliability was seen. In Example 5, the evaluation at 190°C was not carried out because the resulting terminal is not suited for use at high temperature due to 5 high Zn concentration. In Comparative Example 1 to 6, since the substrate was subjected to a grain boundary oxide formation treatment or a segregation treatment and was also subjected to a Cu base treatment with a somewhat large thickness, peeling occurred after exposure to air at 190°C for 500 hours. In Comparative Example 7, 8, 15 and 16, a conventional reflow Sn plating was carried out without subjecting the substrate surface to a 10 grain boundary oxide formation treatment or a segregation treatment, and peeling occurred after exposure to air at 190°C for 1000 hours because of poor reliability at high temperature.

Since the plated material, the terminal member for connector and the connector of the present invention have surface quality wherein the hard region coexists in the soft 15 region spreading in a fine network-shape, and also each hardness is set within the above range, slidability can be enhanced by the soft region and excess wear of the surface of the metal plating layer can be prevented by the hard region. Since a contact pressure with an opposite material can be locally enhanced by making the surface hardness non-uniform, electric conduction can be certainly ensured and electrical resistance can be reduced.

20

The entire content of Priority Document No. 2003-136084 is incorporated herein by reference.